

Competitor Comparison

When you compare Roscoe's First Aid Safety Program to the alternatives, there's no contest. We offer a faster, easier, all around better solution.



Program Features	Roscoe Company First Aid and Safety	Our Competitors	Do-it-Yourself
Delivery/Check-In	Weekly or Biweekly	Monthly or Longer	None
Budgeting	Same investment every week/ consistent billing No upfront cost	Fluctuating bills based on price of refills, supplies stocked, and service fees	Upfront costs plus refills (cabinets typically cost \$123-183 and refills around \$5-9 each)
Time	No time required from the customer	Paid time and loss of productivity due to employees checking cabinets for overstocking and excess billing	Paid time and loss of productivity due to employees checking cabinets and buying supplies - plus staying up to date with regulations
Cabinet Organization	WithSmartCompliance®, supplies are organized uniformly between cabinets, with consistent locked refill placement	Shelf system with inconsistent refill placement which does not come with refill lock system	Organization managed internally, costing additional employee time and a potential shortage of required supplies
Vendor Consolidation	Roscoe is one of the only providers that offers a single invoice and contact for all products	Split invoicing and multiple points of contact for various products	Invoice is separate from current vendors



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Also Available:

- Eye Wash
- AEDs (Automated External Defibrillators)

The Smart Solution in Workplace First Aid Safety



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